

Message Text

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PAGE 01 STATE 204241

64

ORIGIN AF-18

INFO OCT-01 ISO-00 AID-20 CIAE-00 COME-00 EB-11 FRB-02

INR-10 NSAE-00 RSC-01 TRSE-00 XMB-07 OPIC-12 SPC-03

CIEP-02 LAB-06 SIL-01 OMB-01 L-03 PA-04 PRS-01 USIA-15

AGR-20 /138 R

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COMMERCE

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R 152231Z OCT 73

FM SECSTATE WASHDC

TO AMEMBASSY NOUAKCHOTT

LIMITED OFFICIAL USE STATE 204241

E.O. 11652: N/A

TAGS: BPRO EIND MR

SUBJECT: LANG SUGAR REFINING CONTRACT

REF : NOUAKCHOTT 880

1. AFTER CONSULTATION AMONG STATE, EX-IM AND COMMERCE, IT WAS DECIDED THAT STATE TAKE INITIATIVE IN SPEAKING TO LANG ABOUT CONTRACT DIFFICULTIES REPORTED REFTEL. ON OCTOBER 10 DEPTOFFS (AF) MET WITH LANG PRESIDENT ROBERT W. TEMPLE TO EXPRESS CONCERN OVER PROBLEM.

2. TEMPLE SAID HE HOPES TO OVERCOME CONTRACT DIFFICULTIES CAUSED BY LONG DELAYS WHICH THROUGH FALLING VALUE OF DOLLAR, RISING INFLATION AND LATE GIRM PAYMENTS HAVE RAISED COSTS OF CONSTRUCTION CONTRACT TO LEVEL UNACCEPTABLE TO COMPANY.

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TEMPLE SAID COSTS PROBLEM RESULTS OF FORCE MAJEURE. HE

BELIEVES GOOD WILL ON BOTH SIDES CAN RESOLVE DIFFICULTIES
AND SAVE CONTRACT. HE IS TRAVELLING TO NOUAKCHOTT O/A
OCTOBER 25 WITH FULL BACKING OF PARENT CORPORATION, INTER-
NATIONAL SYSTEMS CONTROL, TO MEET WITH GIRM OFFICIALS TO
THIS END.

3. DEPTOFFS RECOMMENDED THAT TEMPLE CONSULT CLOSELY WITH
AMBASSADOR AND DEAL DIRECTLY WITH GIRM MINISTER OF INDUSTRY.
FYI: TEMPLE SAID LANG'S DIFFICULTIES SEEM TO LIE IN
NEGATIVE ATTITUDE OF DR. BABA IN MINISTRY OF INDUSTRY. END
FYI. KISSINGER

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Message Attributes

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